

Sep 20, 2023 Quantum Solutions Co., Ltd.

## Compass Cloud Al Japan Partners Joins Forces with AB Al Co., Ltd. to Drive the Development of Game Cloudification Service Market

- Compass Cloud Al Japan brings cloudification technology for games to a renowned Japanese game developer.
- AB AI brings over a decade of experience and an extensive network of partners to penetrate the Japanese gaming market.
- Through this partnership, AB AI's clients will have access to Compass Cloud AI Japan's cloudification services for games.

Quantum Solutions Co., Ltd. is excited to announce our subsidiary, Compass Cloud AI Japan Co. Ltd. ("Compass Cloud AI Japan"), has entered into a strategic sales and distribution partnership with AB AI Co., Ltd. ("AB AI"), a company founded and managed by Mr. Yukihiro Kashiwaguchi ("Mr. Kashiwaguchi"). AB AI will become the sales agent for Compass Cloud AI Japan's game cloudification service in the Japanese market. Mr. Kashiwaguchi is a renowned Japanese entrepreneur and currently the CEO of Access Bright Japan, Inc., ("Access Bright"), a renowned game developer in Japan. This collaboration marks a significant milestone for us as it aims to accelerate the sales and adoption of its cutting-edge game cloudification technology based on ARM hardware in the Japanese market.

The partnership with AB AI is a testament to our commitment to revolutionizing the gaming industry through advanced cloudification solutions. With its vast experience and extensive network, AB AI is the perfect partner to drive the market penetration of our game cloudification technology in Japan.

Mr. Kashiwaguchi is a renowned Japanese entrepreneur. He has founded Access Bright in 2007, and was nominated as one of "The 50 Japanese Changing the World" by Nikkei Business in 2019. Prior to founding Access Bright, Mr. Kashiwaguchi has worked for a leading Japanese gaming company for more than 15 years. Access Bright

was founded in Japan with a subsidiary in China, covering business in Japanese game development and distribution business for iOS and Android and other avenues of marketing services.

By teaming up with AB AI, we gain a strategic advantage in the dynamic Japanese game market known for its passionate game community. The collaboration will involve, through the sales agency model, to enable AB AI's clients to acquire Compass Cloud AI Japan's cloudification services for games, which the revenue generated from this partnership business shall be shared in accordance with the agreed business partnership conditions.

Cloud games has emerged as a transformative force, offering gamers seamless access to a vast library of games without the constraints of hardware limitations. Our cloudification technology is based on ARM hardware, with advantages including low cost, minimal latency, low power consumption and high computing power. Our technology harnesses the power of cloud computing, enabling game developers and publishers to deliver immersive gaming experiences across a range of devices, including smartphones, tablets, and smart TVs.

This partnership exemplifies our commitment to driving innovation and shaping the future of the gaming industry. By leveraging AB Al's expertise and strong market presence, the Company is poised to expand its customer base, increase market share, and solidify its position as a global leader in game cloudification technology.

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## [Quantum Solutions Co., Ltd. Company Information]

Company Name : Quantum Solutions Co., Ltd.

(Tokyo Stock Exchange code 2338)

Address : 1-10-9 Kudankita, Chiyoda-ku, Tokyo, Japan

Representative : Mark Pink, Representative Director and President

Capital : 2,996 million yen

Business : Application development and distribution

Software development

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