# en world Japan, a global talent recruitment consultancy and Tricor, a back office support provider join forces

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en world Japan K.K. ("EWJ"), a global recruitment consultancy firm (Headquarters: Chuo ku, Tokyo, Representative Director, Vijay Deol) and Tricor Japan, ("Tricor") (Headquarters: Minato-ku, Tokyo) a back office compliance service provider, signed a business alliance agreement on Jan 13th, 2018 to strengthen their service offerings to foreign firms in the Japanese market. Through this business collaboration scheme, EWJ and Tricor mutually strive to help more new customers and expand solutions to their existing customers.

## Outline of the Business Collaboration

# **EWJ** will provide recruitment services and Tricor will support with accounting, banking, payroll, and tax support for foreign firms

Both companies will mutually introduce their clients to each other and leverage their customer networks. Foreign firms will be able to receive recruitment support from EWJ and back office outsourcing and business expansion support from Tricor. The customers of both companies will be able to receive high quality services from consultants who are knowledgeable in responding to global companies.

### Background of the Business Collaboration

EWJ has been providing recruitment support services to global companies over the last twenty years. The company launched "enPower", Recruitment Process Outsourcing (RPO) services from September, 2017. The RPO business supports foreign firms that struggle to build their business in Japan where the recruitment environment is unique (requiring a high budget for sourcing candidates, personnel costs for screening, and difficulty in evaluation of candidates due to unclear resume data).

Tricor is a global company which has its group headquarters in Hong Kong and provides back office service to global companies in the Asia Pacific region With capable bi-lingual specialists. Tricor has been providing market entry registration and business operations support mainly for foreign firms in Japan over the last 15 years. The company services approximately 515 foreign companies operating in Japan.

As customers have frequently inquired to EWJ about back office operations and to Tricor receives many recruit service inquiries, EWJ and Tricor have decided to form a business alliance to meet the needs of their customers.

## Aims

To support new customers and improve and expand solutions to existing customers
To expand enPower service reach to include back office outsourcing in addition to RPO)
To Improve efficiency of simple tasks and routine work through RPA (joint effort)

#### En world japan K.K. https://enworld.net/

HQ:Tokyo Square Garden 12F, Kyobashi 3-1-1, Chio ku, Tokyo Establishment: 1999 Paid n Capital : 65.150,000 Yen

Representative: Vijay Deol, President and Representative Director

 Main Business: Providing consulting services for career change and talent recruitment and introducing mid-career executives and professionals.

#### Tricor Japan http://tricor.co.jp

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本ニュースリリースの問合せ



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